



Franchise Partnership Questionnaire

Dear prospective Franchise Partner:

A successful business partnership is contingent upon mutual trust and compatibility. Hence, before we conduct detailed interviews, we would like to get to know you a little better and ask you to complete this Questionnaire and to submit it to us along with your Curriculum Vitae.

Of course all of the information you provide will be handled as confidential. The completion of this Questionnaire does not establish grounds for any obligations for either party.

Please submit your completed and signed Franchise Partnership Questionnaire via e-mail or regular mail to:

E-mail: chef-werden@deananddavid.com

Address: dean&david Franchise GmbH
Lochhamer Schlag 21
82166 Gräfelfing

If you have any questions, please call:

Telephone: +49 (0) 89 26 20 59 410

Once we have received your Partnership Questionnaire, we will get in touch with you as quickly as possible.

Franchise Partnership Questionnaire

A) Personal Information

Name _____
Address _____

Telephone _____
Mobil _____
E-mail _____
Date of birth _____
Nationality _____
Family status _____
Children _____



Academic Education

- Primary School Middle School High School
 College Degree (Vocational) University Degree
 Other: _____

College/university name and academic degree:

Other qualifications (e.g. courses, seminars attended, etc.):

Vocational/Professional Training

Apprenticeship completed _____

Current profession _____

Employer/company _____

Scope of responsibilities _____

No. of employees you manage _____

Most recent career milestones

Company	From	To	Position

Have ever been self-employed/had your own business?

- Yes No

If yes, in which industry?

Why do you no longer work in this business?

Do you have any experience in the restaurant/hospitality industry?

B) Personality

Why are you interested in dean&david?

What makes **you** an optimum franchise partner for dean&david?

What are your goals for the next 5 years and how will you attain them?

How do you address mandatory standards and handle the professional competency of others?

What are your personal strengths and weaknesses?

What motivates you and how do you motivate a team?

C) Franchise

What does the term “franchising” mean to you and why do you want to join a franchising system?

Do you plan to have other individuals join you to become dean&david franchise partners? If yes, please explain: (if this applies, the other individuals in your group should also complete a questionnaire and you should all submit your responses together)

- Yes No

Which dean&david restaurant locations have you visited in the past?

In which city would you like to open a dean&david restaurant?

- _____
- I'm flexible as far as that is concerned

Do you already have a suitable property/venue?

- I **do not** have a suitable restaurant property to offer
- I am the **owner** of a suitable restaurant property
- I am already a **tenant/lease holder** of a suitable restaurant property
(time left on the lease agreement: _____)
- I can make a **recommendation** for a suitable restaurant property

Description of the property (address/location/size/rent):

Would you manage your dean&david restaurant yourself and commit to it as a full-time endeavor?

- Yes
- No, I would _____

Would you be willing to join a team in one of our existing restaurants to work along with the staff in an operation that is up and running to familiarize yourself with the concept first-hand?

- Yes
- No

Please estimate how many hours a week you expect to work after the restaurant opens:

In the first year _____ in the second year

What do you anticipate your partnership with dean&david to look like and what do you expect of the dean&david franchise?

In which timeframe do you anticipate to open a dean&davids restaurant?

D) Personal Assets/Financials

As far as your income is concerned, please share the gross amounts (before tax) with us. Please always use information from the most recent full calendar year unless significant changes have occurred this year.

Income

Annual gross salary _____

Variable compensation (e.g. bonuses) _____

Capital returns last year _____

Income from real estate assets _____

Other income _____

Total income/ year _____

Assets

Cash, credit balances with banks _____

Securities _____

Accounts receivable, bonds _____

Bank drafts due to you _____

Real estate _____

Mortgages due to you _____

Other assets _____

Total assets _____

Liabilities

Loans _____

Tax liabilities _____

Liabilities from guarantees _____

Rent/lease hold liabilities _____

Accounts payable for leasing _____

Child support/alimony (annual amount) _____

Installment loan liabilities _____

Other liabilities _____

Total liabilities _____

Other risks your assets are exposed to

Pending litigation with significant financial risks:

- Yes
- No

A divorce is imminent or underway and the spouses did not enter into an asset severance agreement:

- Yes
- No

I am currently the target of child support/alimony proceedings:

- Yes
- No

I have assumed liabilities that will place an extraordinary burden on me in the future

- Yes
- No

Would you provide us with a criminal background check and a Schufa credit report?

- Yes
- No

We recommend you apply for your Schufa credit report and a criminal background check and have the originals of both sent to dean&david Franchise.

E) Signatures and Authorizations

Confirmation of Correctness and Completeness

The Undersigned herewith confirms that all of the information provided in this Questionnaire is complete and correct and that dean&david Franchise GmbH is authorized to use this information as the basis for its decision to enter into a partnership.

Place, date: _____ Signature: _____
